What is a Ninja?

- Focused on what works
- Proactive trusted real estate advisor to 200 people
- Committed to self-improvement
- Great customer satisfaction
- Mastery of self-improvement
- Obtains business from people they know - referrals & repeat customers
- Provides service that is customized, different, and added value
- Knows their market better than anyone
- A master salesman with subtle user-friendly skills
- Has refined sales systems that produce consistent results
- Seldom talks except by asking questions